







How can we help you?

Your need for reliability: our main focus

Whether you are an industrial player, shipper or freight forwarder, when it comes to transport and logistics, reliability is on top of your priorities. Catering to this need and with rail freight solutions as its core business, SNCB Logistics aims to deliver on this promise: to be the most reliable provider of rail solutions in western Europe. How we do this? By putting a stable high-quality offering first while adhering to strict safety standards. Our comprehensive railway knowhow, taking advantage of a 'track' record of more than 100 years, combined with today's lean approach and our status as a private operator, make us a trusted partner.

the Netherlands, Germany) and Sibelit (Belgium, France, Switzerland, Italy), and has partnerships with other renowned rail operators.

Specifically for transport between Belgium and France and within northern France, SNCB Logistics created a production subsidiary, **OSR France**. As a fully-fledged railway undertaking with its own rolling stock and staff, OSR France operates trains spanning the region from Le Havre through Strasbourg, It also performs ground operations on the RFN (Réseau Ferré National) network and has the capacity to sort and marshal wagons and equipment on site of the customer.

Putting your business on rails throughout Europe

If Europe is your field of activity, we can help you further. Headquartered in Belgium with a strategic position around the harbours of Antwerp, Ghent and Zeebrugge, SNCB Logistics also operates trains in open access in Germany, the Netherlands, France and Luxembourg, backed by the necessary safety certificates. To provide quality and cost-effective cross-border rail transport throughout Europe, SNCB Logistics, together with two leading European rail operators, also has stakes in two international corridor companies, i.e. Cobra (Belgium,

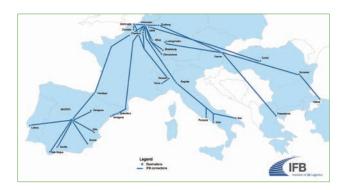
Quality and safety: cornerstones of our reliability promise

SNCB Logistics is committed to continuous and structural improvement of the quality of its services throughout the entire logistics chain. To support this effort we have invested substantially in ICT systems to further improve online tracking & tracing, resource planning, contracting, financial management and communications. In the interests of our customers and employees we work according to the highest internal and external safety standards. Because quality and safety assurance are of paramount importance we have obtained ISO 9001:2008 certificates and SOAS attestations.



Solutions that match your needs

1. INTERMODAL SOLUTIONS



Reliable intermodal European network with local operational and commercial assistance

We organise reliable container transport to any destination in Europe. IFB, the neutral expert in intermodal solutions within our group, serves transport companies, shipping lines and forwarders by organising rail transport for maritime containers to and from the main harbours in Belgium and the Netherlands, as well as continental containers or swap bodies between important industrial centres in Europe. IFB is market leader for intermodal trains between Belgium and Italy and offers gateway solutions for the connection to south-eastern Europe. The company also operates the main intermodal terminals in Belgium and has partnerships with terminals across Europe.

3. ON-SITE OPERATIONS

Our teams at On Site Rail Belgium and On Site Rail France operate at your company's premises and manage all rail-related activities, from shunting, loading and unloading through repairs, dispatching and locomotive rental services.

2. CONVENTIONAL TRANSPORT



Block Trains:

shipping regular high-volume loads

For high-volume, end-to-end transports that qualify to fill a whole train (chemicals, agricultural products, coal, steel, automotive, etc.), a block train is your ideal solution. These transports can usually be planned in advance with fixed routes and transport times. We can operate block trains with increased loading capacity up to 2,600 tonnes net and with a maximum length of 750 metres.



Single Wagon Load: flexible solution for smaller volumes

To dispatch one or several wagons at a time (less than a full train) in Belgium or Europe, Single Wagon Load (SWL) transport is your preferred solution. SWL transports are highly flexible in terms of timing, volumes and routes. You can either use your own wagons or rent them from our flexible fleet of wagons and trailers, serving many industries.







Enhancing the European SWL offering through Xrail

SNCB Logistics is one of the founding members of Xrail (www.xrail.eu). It is a unique production alliance between seven rail freight operators that aims to boost the quality and competitiveness of European wagonload transport. The Xrail cross-border production standard benefits wagonload customers in three areas:

- Transport reliability
- Transport information
- Time to market

Aligned KPIs (origin/destination, reliability and offer-process time for each railway company, etc.) ensure that each partner adheres to uniform standards.

Expertise tailored to your industry

Every business has specific requirements. For that reason we have created dedicated customer teams with experts that speak your language and understand your industry needs. Chemical companies benefit from our expertise in the transport of hazardous goods while steel and bulk companies take advantage of our specialised wagon fleet for the transport of coils, slabs, coal and granulates. Our expertise is centred around the following market segments:

- Agricultural commodities (cereals, glucose, sugar,...)
- Automotive
- Chemicals, Petrol and Gas
- Granulates
- Metals (coils, slabs)
- Raw materials (ore, coal, scrap,...)
- · Wood and paper

Our added value lies in:

- Comprehensive railway knowhow, taking advantage of a 'track' record of more than 100 years in combination with today's lean approach
- Management commitment to enhanced reliability, punctuality and flexibility of services
- European reach through our own network or in close collaboration with renowned partners
- A strategic position around the harbours of Antwerp, Ghent and Zeebrugge



Your benefits:

- Reliable and flexible quality services at a competitive price
- Experienced, dedicated and multilingual key-account teams
- Proactive follow-up of traffic and real-time online tracking & tracing
- Convenient integration of our services into your processes

Let's connect

Would you like to learn more about the solutions we offer? Please don't hesitate to get in touch. We would be delighted to talk about how we can work together.



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